

# TRANSACTIONS IN THE BALTICS

NEWSEC

Newsec is the leading property transactions advisor in the Baltic market. Our experienced transaction team offers advisory services to property owners and investors for the acquisition or sale of individual properties or portfolios.

We specialize in commercial real estate deals for offices, shopping centres, warehouses, production and logistics centres, and hotels.

By virtue of our good market knowledge and large network, both national and international (via Newsec Nordics and BNP Paribas) we can be your partner through the whole investment cycle.



#### SELL-SIDE ADVISORY:

- Property, location, market assessment
- Advice on optimal deal structure
- Marketing material preparation
- Active engagement with investors
- Negotiations and closing



#### BUY-SIDE ADVISORY:

- Market screening
- Long/short list of potential targets
- Asset-specific action plan
- Due diligence
- Negotiations and closing



## NUMBERS

**1.750** MEUR  
CRE Transactions  
since 2004

**65%**  
CRE Transactions  
Baltics (2019)

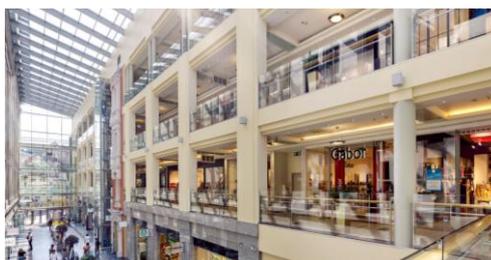
**79%**  
CRE Transactions  
Lithuania (2019)

## PROJECTS



**S7**  
Investment size: 128 MEUR

- 42000 sqm
- Business centre
- Vilnius, Lithuania
- Seller:
- Buyer: EASTNINE



**GALERIA CENTRS**  
Investment size: 75 MEUR

- 21000 sqm
- Shopping centre
- Riga, Latvia
- Seller: Linstow
- Buyer: Northern Horizon Capital



**HARMET FACTORY**  
Investment size: 28.9 MEUR

- 28164 sqm
- Logistics centre
- Tallinn, Estonia
- Seller: ITT Capital OÜ
- Buyer: Corum Origin

In partnership with:



Clients:



**EAST CAPITAL**



**SCHAGE**

