

Sale of commercial property

Newsec's team of professionals handles every step in a sale of commercial real estate – from preparation of a property-sale strategy and analysis of the competitive environment to closing the deal. Our grasp of the real estate market, experience with properties of varied sizes and sectors, constancy and full involvement guarantee each client the best result possible in the market at the time.

A well-tuned and clearly arranged sale process helps clients optimise time and costs. After getting closely acquainted with the property, our specialists work with the client to set goals for the sale and discuss strategy. They also provide the client with continual reports about the sale process and advice on how to increase the value of their assets which are on the market.

Maximum involvement by our professionals to get the results that best meet the client's needs has helped Newsec's team remain the long-time leaders in the area of intermediation.



- **Analysis of the competitive environment and current demand**



- **Assessment of the price of the property that is for sale**



- **Preparation of a property-sale strategy**



- **Selection of potential buyers**

- **Active sales measures**

- **Participation in negotiations**

- **Transaction execution**

Numbers



1

Team in all
Baltics



127

Items sold



154,4 M

Value of sold
objects

Direct sales, real estate auctions



Real estate auction

Client: Vilniaus Jeruzalės darbo rinkos mokymo centras, VŠĮ
Property: 2,000 SQ. M
Selling price: 2,7 MEUR
Vilnius, Lithuania



Real estate auction

Client: Aura2, UAB
Property: 11,000 SQ. M
Selling price: 2,64 MEUR
Panevėžys, Lithuania



Direct sale

Client: Liskando investicija
Property: 8,494 sqm
Selling price: 2,3 MEUR
Gargždai, Lithuania



Direct sale

Client: Paribys, UAB
Property: Commercial/residential development land plot
Selling price: 8.0 MEUR
Vilnius, Lithuania