

Transactions in the Baltics

Newsec is the leading property transactions advisor in the Baltic market. Our experienced transaction team offers advisory services to property owners and investors for the acquisition or sale of individual properties or portfolios.

We specialize in commercial real estate deals for offices, shopping centers, hotels, warehouses, production, and logistics centers.

By virtue of our good market knowledge and large network, both national and international (via Redgate Capital and Newsec Nordics) we can be your partner through the whole investment cycle.

Sell-side advisory:

- Property, location, market assessment
- Advice on optimal deal structure
- Marketing material preparation
- Active engagement with investors
- Negotiations and closing

Buy-side advisory:

- **Market screening**
- Long/short list of potential targets
- Asset-specific action plan
- **Due diligence**
 - Negotiations and closing

35% **CRE Transactions Baltics (2022)**

54% **CRE Transactions** Lithuania (2022)

Projects

Numbers



Ouadrum Investment size: 156.1 MEUR

- 44 000 sqm

- **Seller:** Schage Eiendom **Buyer:** Deka Immobilien

In partnership with



A portfolio of Maxima stores Investment size: 17 stores

Over 3 bn.

Eur

CRE Transactions since 2004

- Grocery anchored stores
- Seller: EECP

Eften Capital

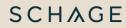


Rehau Investment size: confidential

- 19 000 sqm
- Factory Klaipėda, Lithuania
- Seller: YIT
- **Buyer:** Hili Properties



EAST CAPITAL



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Clients: